

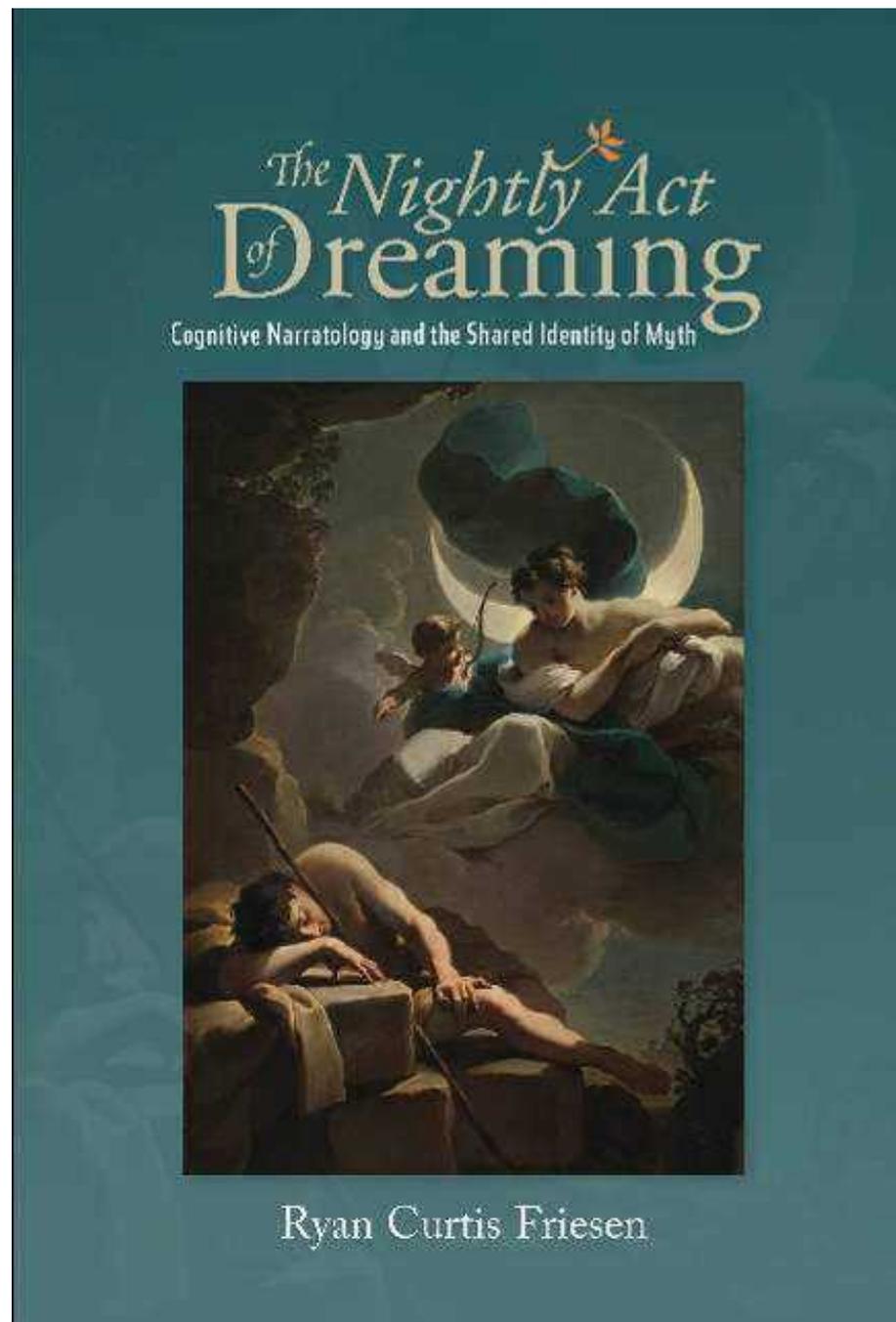
Decision-Making &
Law

Organizational
Change and
Change
Management

Psychedelic
Revolutionaries

The Leadership
Model

The Nightly Act of
Dreaming



New Titles & Selected Backlist



Organizational Change and Change Management

Dag Ingvar Jacobsen

This book explains how change encompasses many different phenomena, occurs in a variety of ways, and can have widely divergent causes and driving forces. It also helps to develop a constructive theory dealing with planned organizational change.

The book is divided into two main sections. Part 1 discusses how organizations can tackle change actively in order to meet the new challenges they are facing. The author provides an analysis model based on four elements: driving forces, the content and scope of change, the process of change and the context of change.

Part 2 addresses how an organization can implement a planned change. Emphasis is placed on how those who are responsible for implementing the change the change agents can apply various change strategies, and how planned change processes can be managed. The author shows how various change strategies and different ways of managing change can be equally effective, but in different situations.

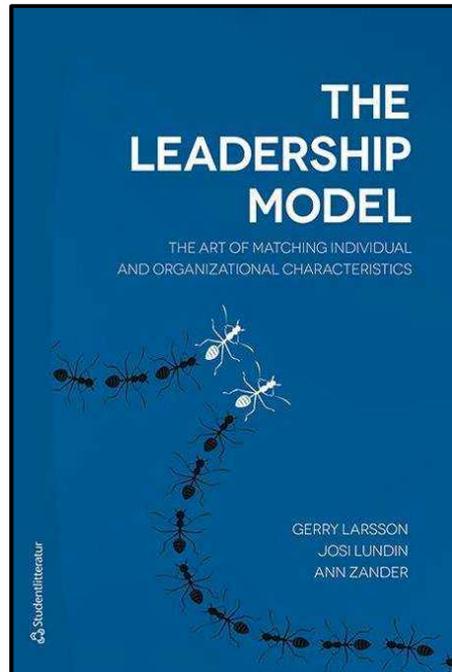
The book uses an interdisciplinary outlook, and it is based on research in the fields of psychology and sociology as well as political science and economics. The extensive references to source materials also mean that it is useful for anyone who would like to study organisational change in more depth.

The point of departure for this book is that organizations are characterized by *predictability*, and that change conflicts with this predictability. This does not mean that we should equate stability with a static or stagnant state of affairs. No organization or any other social system is ever completely stationary.

September 2018 - 278 pages

PB (9788245024586) £54.00

Publisher: Fagbokforlaget



The Leadership Model **The Art of Matching Individual and Organizational Characteristics**

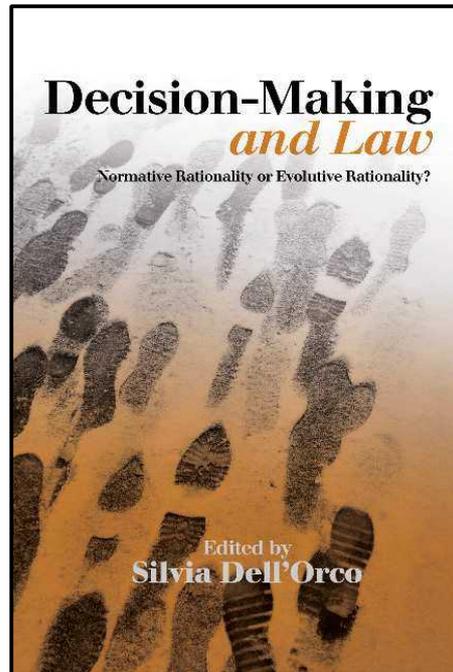
Gerry Larsson, Josi Lundin, Ann Zander

The central hypothesis of the Leadership Model is that leadership is shaped through an interplay between the characteristics of the leader and the external social and cultural context. The Model consists of three main components: leader characteristics, contextual characteristics and leadership styles. The complex interplay between these components is described in detail and illustrated using a large number of examples. The Model also serves as the basis for three of the most widespread leadership programs in Sweden based on academic research: Developmental Leadership (DL), Understanding Group and Leader (UGL) and Indirect Leadership (IL).

July 2018 - 152 pages

PB (9789144127026) £42.00

Publisher: Studentlitteratur AB



Decision-Making & Law
Normative Rationality or Evolutive Rationality?

Edited by Silvia Dell'Orco

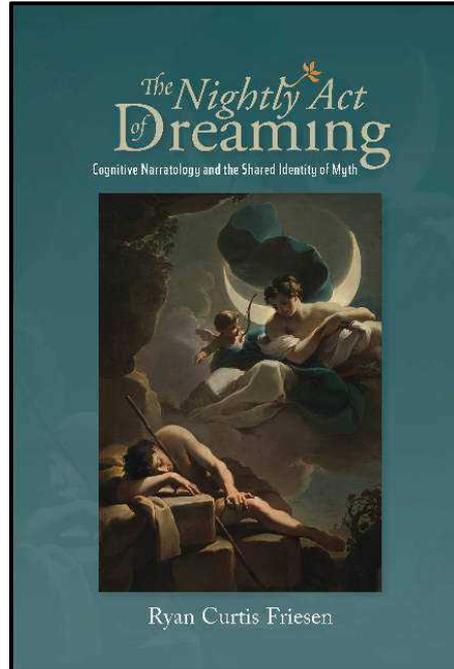
Theoretical studies and experimental research in the fields of psychology and cognitive neurosciences have demonstrated the role of unpredictability and uncertainty in decisions that individuals make in everyday life. The process of decision-making in the real world does not correspond to any formal model, even when it occurs in "ideal" conditions (e.g. after lengthy reflection or on the basis of available and pertinent information), but rather is conditioned by distorted representation, generated by a host of chaotic and fluctuating factors, making an optimal responses highly unlikely.

Research has shown that our brain does not use normative models of reasoning, but rather a sort of evolutive rationality, an ongoing process since the beginning of the species to be adaptively more effective. In addition, subjective and inter-individual factors also act on the decision: the willingness to take on the task; its risk assessment; the courage and personality of the decision-maker; his or her decision-making styles; the fear of possible future consequences; and more. Asymmetries between models of rational choice and the concrete behavior of people are evident also in the field of law, such as canon law – with its demonstration of consent, and in the matrimonial institution, which may be subject to coercive influences – as well as in other law-related areas. Expert contributors, from fields of neuroscience and psychology, examine the possible defects in the informal choice criteria – as determined by the interface and interference of cognitive and contextual elements in the evaluation of the problem to hand and of available information – in order to determine measurable degrees of certainty/uncertainty.

January 2018 - 112 pages

PB (9781845199128) £22.95

Publisher: Sussex Academic Press



The Nightly Act of Dreaming
Cognitive Narratology and the Shared Identity of Myth

Ryan Friesen

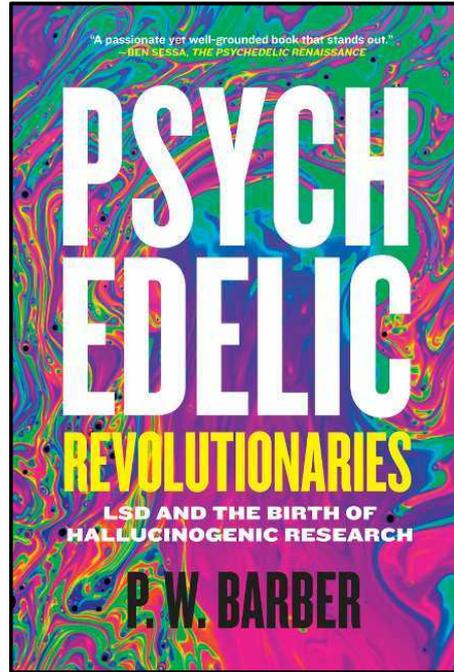
The search for a shared practice of storytelling around which a popular study of cognitive narratology might form need look no further than our nightly experience of dreams. Dreams and memories are inseparable, complicating and building upon one another, reminding us that knowledge of ourselves based on our memories relies upon fictionalized narratives we create for ourselves. Psychologists refer to *confabulation*, the creation of false or distorted memories about oneself and the world we inhabit, albeit without any conscious intention to deceive. This process and narrative, inherent in the dreamlife of all people, is at odds with the daily menu of cultural myths and politicized fictions fed to the Western world through print and social media, and for which there is constant divisiveness and disagreement.

May 2019 - 296 pages

HB (9781789760163) £75.00

PB (9781789760170) £25.00

Publisher: Sussex Academic Press



Psychedelic Revolutionaries
LSD and the Birth of Hallucinogenic Research

P.W. Barber

Psychedelic Revolutionaries recounts the history of hallucinogenic-drug research in Saskatchewan, Canada, and the roles played by Humphry Osmond, Abram Hoffer, and Duncan Blewett. They broke new ground in the 1950s and 60s in the use of hallucinogens like mescaline and LSD, the formulation of biochemical hypotheses for schizophrenia, and the development of therapies to treat alcoholism--until Timothy Leary hit the scene and undermined everything with his public pronouncements.

Delving into the experiments, the researchers, as well as connections to notables like Aldous Huxley, Linus Pauling, and Alcoholics Anonymous Co-Founder Bill W, *Psychedelic Revolutionaries* examines popularly held myths surrounding the drugs. It shows how the Saskatchewan research made extensive contributions to this scientific field and led to radical innovations in mental health, many of which have applications and relevance today.

June 2018 - 384 pages

PB (9780889774209) £26.99

Publisher: University of Regina Press



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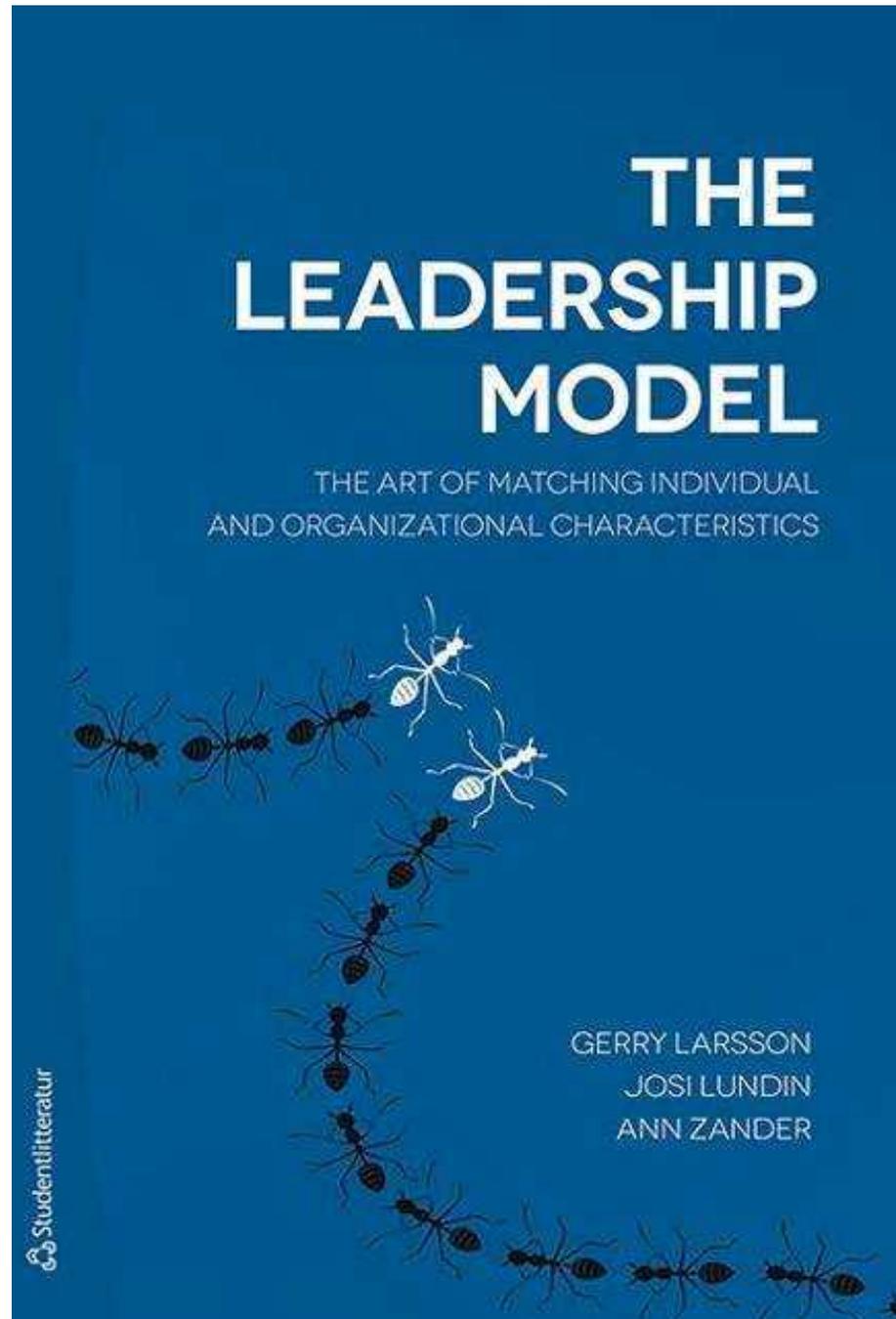
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